# Home Loan <br> Financial Corporation 

## Anחual Report 201 I

# HOME LOAN FINANCIAL CORPORATION 

ANNUAL REPORT
June 30, 2011

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We are pleased to share Home Loan Financial Corporation's (HLFN) fiscal 2011 consolidated financial results with you.

Net income for the year ended June 30, 2011 was $\$ 1,856,000$, or $\$ 1.31$ basic and diluted earnings per share, compared to $\$ 1,542,000$ for the year ended June 30, 2010, or $\$ 1.08$ basic and diluted earnings per share, an increase of $\$ 314,000$, or $20.3 \%$.

This increase in earnings for the year ended June 30, 2011 compared with June 30, 2010 was primarily attributable to an increase in net interest income of $\$ 656,000$ and a decrease in the provision for loan losses of $\$ 425,000$, partially offset by a decrease in total noninterest income of $\$ 168,000$, an increase in total noninterest expense of $\$ 442,000$ and an increase in income tax expense of $\$ 157,000$.

As I'm sure you have heard, on July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. The Office of Thrift Supervision was eliminated and our new regulator for HLFN will be the Federal Reserve Bank. This new law will significantly change the regulation of financial institutions and the financial services industry. It is our hope that the regulatory changes will be manageable.

The investors that were part of the HLFN's initial conversion from a mutual to a stock company have seen their investment on March 25, 1998 grow from $\$ 5.89$ per share (adjusted for the return at capital distribution in fiscal 1999) to $\$ 14.00$ as of June 30, 2011. In addition, those shareholders have received $\$ 8.645$ in dividends since the conversion. Based upon the HLFN's average stock price for fiscal 2011 of $\$ 14.26$, the current annual dividend of $\$ .875$ produced a yield of $6.14 \%$. In fiscal 2010, we paid an $\$ .85$ annual dividend.

In addition to The Home Loan Savings Bank, HLFN owns Home Loan Financial Services, Inc. and a 33\% interest in Coshocton County Title Agency, LLC. Home Loan Financial Services Inc. offers life insurance, annuities, long-term care insurance, and investment products. Coshocton Title Agency, LLC is a full service title insurance agency. Both companies contributed to our earnings.

On behalf of the Home Loan Financial Corporation management team, employees and our Board of Directors, we want to thank you for investing in HLFN. We encourage you to do your personal and business banking with The Home Loan Savings Bank, as our accounts build our company and enhance your investment.

Sincerely,


Robert C. Hamilton
Chairman of the Board and CEO

## REPORT OF INDEPENDENT AUDITORS

Board of Directors and Shareholders Home Loan Financial Corporation Coshocton, Ohio

We have audited the accompanying consolidated balance sheets of Home Loan Financial Corporation as of June 30, 2011 and 2010, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Home Loan Financial Corporation as of June 30, 2011 and 2010, and the results of its operations and its cash flows for years then ended in conformity with accounting principles generally accepted in the United States of America.


Crowe Horwath LLP
Cleveland, Ohio
September 2, 2011

| ASSETS | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Cash and due from financial institutions | \$ | 1,873,898 | \$ | 1,913,142 |
| Interest-bearing deposits in other financial institutions |  | 6,778,549 |  | 5,812,367 |
| Total cash and cash equivalents |  | 8,652,447 |  | 7,725,509 |
| Interest bearing time deposits |  | 588,533 |  | 1,959,754 |
| Securities available for sale |  | 10,076,967 |  | 9,295,644 |
| Federal Home Loan Bank stock |  | 2,663,300 |  | 2,663,300 |
| Loans, net of allowance of \$2,101,146 and \$1,674,165 |  |  |  |  |
| Premises and equipment, net |  | 3,177,024 |  | 3,013,717 |
| Accrued interest receivable |  | 731,799 |  | 847,808 |
| Bank owned life insurance |  | 3,975,401 |  | 3,832,501 |
| Other real estate owned |  | 366,200 |  | 522,972 |
| Other assets |  | 850,896 |  | 838,335 |
| Total assets |  | 162,355,691 |  | 163,491,181 |

## LIABILITIES

Deposits
Federal Home Loan Bank advances
Accrued interest payable
Accrued expenses and other liabilities
Total liabilities

| \$ $129,525,177$ | $\$ 126,633,241$ |
| ---: | ---: |
| $12,390,714$ | $16,830,430$ |
| 350,394 | 574,504 |
| 826,865 | 731,815 |
|  | $143,093,150$ |
|  | 1469,990 |

## SHAREHOLDERS' EQUITY

Preferred stock, no par value, 500,000 shares authorized, none outstanding
Common stock, no par value, $9,500,000$ shares authorized, $2,248,250$ shares issued
Additional paid-in capital
Retained earnings
Treasury stock, at cost, 834,453 shares in 2011 and 2010
Accumulated other comprehensive income
Total shareholders' equity
Total liabilities and shareholders' equity
$\$ 162,355,691$ \$ 163,491,181

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |
| Loans, including fees | \$ | 8,431,255 | \$ | 8,357,067 |
| Taxable securities |  | 37,888 |  | 190,087 |
| Nontaxable securities |  | 205,868 |  | 207,328 |
| Dividends on Federal Home Loan Bank stock and other |  | 157,769 |  | 226,313 |
| Total interest income |  | 8,832,780 |  | 8,980,795 |
| Interest expense |  |  |  |  |
| Deposits |  | 1,607,939 |  | 1,991,985 |
| Federal Home Loan Bank advances |  | 484,470 |  | 904,178 |
| Total interest expense |  | 2,092,409 |  | 2,896,163 |
| Net interest income |  | 6,740,371 |  | 6,084,632 |
| Provision for loan losses |  | 650,000 |  | 1,075,000 |
| Net interest income after provision for loan losses |  | 6,090,371 |  | 5,009,632 |
| Noninterest income |  |  |  |  |
| Service charges and other fees |  | 581,885 |  | 672,634 |
| Net gain on sale of securities |  |  |  | 135,450 |
| Net gains on sales of loans |  | 137,119 |  | 43,471 |
| Earnings from Coshocton County Title Agency |  | 78,051 |  | 73,114 |
| Bank owned life insurance |  | 142,900 |  | 139,615 |
| Other |  | 72,646 |  | 116,553 |
| Total noninterest income |  | 1,012,601 |  | 1,180,837 |
| Noninterest expense |  |  |  |  |
| Salaries and employee benefits |  | 2,312,376 |  | 2,154,756 |
| Occupancy and equipment |  | 383,345 |  | 340,013 |
| State franchise taxes |  | 188,709 |  | 189,716 |
| Computer processing |  | 632,158 |  | 466,149 |
| Professional services |  | 268,098 |  | 283,113 |
| Director fees |  | 97,360 |  | 95,760 |
| Federal deposit insurance |  | 204,195 |  | 179,376 |
| Other |  | 407,491 |  | 342,851 |
| Total noninterest expense |  | 4,493,732 |  | 4,051,734 |
| Income before income taxes |  | 2,609,240 |  | 2,138,735 |
| Income tax expense |  | 753,288 |  | 596,365 |
| Net income | \$ | 1,855,952 | \$ | 1,542,370 |
| Basic and diluted earnings per common share | \$ | 1.31 | \$ | 1.08 |

See accompanying notes to consolidated financial statements.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 1,855,952 | \$ | 1,542,370 |
| Other comprehensive income |  |  |  |  |
| Unrealized holding gains (losses) on securities available for sale |  | $(117,470)$ |  | $(3,022)$ |
| Reclassification adjustment for (gains) losses realized in income |  | - |  | $(135,450)$ |
| Net unrealized gains (losses) |  | $(117,470)$ |  | $(138,472)$ |
| Tax effect |  | 39,940 |  | 47,080 |
| Total other comprehensive income (loss) |  | $(77,530)$ |  | $(91,392)$ |
| Comprehensive income | \$ | 1,778,422 | \$ | 1,450,978 |


|  | Additional Paid-In Capital | Retained Earnings |  | Treasury Shares |  | Accumulated Other Comprehensive Income (Loss) |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 15,039,383 | \$ | 13,972,452 | \$ | (10,394,471) | \$ | 269,790 | \$ | 18,887,154 |
|  | - |  | 1,542,370 |  | - |  | - |  | 1,542,370 |
|  | - |  | $(1,211,202)$ |  | - |  | - |  | $(1,211,202)$ |
|  | 4,563 |  | - |  | - |  | - |  | 4,563 |
|  | - |  | - |  | $(410,767)$ |  | - |  | $(410,767)$ |
|  | 465 |  | - |  | - |  | - |  | 465 |
|  | - |  | - |  | - |  | $(91,392)$ |  | $(91,392)$ |
| \$ | 15,044,411 | \$ | 14,303,620 | \$ | $(10,805,238)$ | \$ | 178,398 |  | 18,721,191 |

NOI $\perp \forall$ YOdyOO $7 \forall I O N \forall N I \sqsupset$ N $\forall O 7 \exists W O H$
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED)
Years ended June 30, 2011 and 2010

$$
\begin{aligned}
& \begin{array}{l}
\text { Balance at July 1, } 2010 \\
\text { Net income } \\
\text { Cash dividend - } \$ .875 \text { per share } \\
\text { Change in fair value of securities } \\
\text { available for sale, net of tax effects } \\
\text { Balance at June 30, } 2011
\end{array}
\end{aligned}
$$

| Cash flows from operating activities $\quad \underline{\underline{2011}}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Net income | \$ | 1,855,952 | \$ | 1,542,370 |
| Adjustments to reconcile net income to net cash |  |  |  |  |
| from operating activities: |  |  |  |  |
| Depreciation |  | 162,366 |  | 152,466 |
| Securities amortization and accretion |  | 11,759 |  | 30,871 |
| Interest bearing time deposit accretion |  | $(40,334)$ |  | $(102,921)$ |
| Provision for loan losses |  | 650,000 |  | 1,075,000 |
| Loss on disposition or write down of other real estate owned |  | 58,772 |  | 9,119 |
| Gain on sale of mortgage-backed securities available for sale |  |  |  | $(135,450)$ |
| Increase in cash surrender value of bank owned life insurance |  | $(142,900)$ |  | $(139,615)$ |
| Compensation expense on RRP shares |  |  |  | 4,563 |
| Stock option compensation expense |  |  |  | 465 |
| Deferred taxes |  | $(141,080)$ |  | $(102,073)$ |
| Net change in: |  |  |  |  |
| Accrued interest receivable and other assets |  | 284,468 |  | $(406,356)$ |
| Accrued expenses and other liabilities |  | $(129,060)$ |  | $(195,263)$ |
| Deferred loan fees |  | 20,843 |  | 14,518 |
| Net cash from operating activities |  | 2,590,786 |  | 1,747,694 |
| Cash flows from investing activities |  |  |  |  |
| Securities available for sale: |  |  |  |  |
| Proceeds from maturities |  | 3,080,000 |  | 500,000 |
| Purchases |  | $(3,990,552)$ |  | $(2,003,808)$ |
| Mortgage-backed securities available for sale: |  |  |  |  |
| Proceeds from maturities and principal paydowns |  |  |  | 1,154,749 |
| Proceeds from sales |  |  |  | 4,595,934 |
| Interest bearing time deposits: |  |  |  |  |
| Purchases |  | $(486,445)$ |  | $(100,000)$ |
| Proceeds from maturities |  | 1,898,000 |  | 876,097 |
| Net change in loans |  | 543,192 |  | $(3,208,029)$ |
| Net change in premises and equipment |  | $(325,673)$ |  | $(109,912)$ |
| Proceeds from sale of real estate owned |  | 402,482 |  | 365,484 |
| Net cash from investing activities |  | 1,121,004 |  | 2,070,515 |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits |  | 2,891,936 |  | 18,979,320 |
| Net change in short-term FHLB advances |  | $(2,000,000)$ |  | $(5,700,000)$ |
| Proceeds from long term FHLB advances |  | 2,600,000 |  |  |
| Maturities and repayments of long-term FHLB advances |  | $(5,039,716)$ |  | $(9,847,583)$ |
| Cash dividends paid |  | $(1,237,072)$ |  | $(1,211,202)$ |
| Purchase of treasury shares |  |  |  | $(410,767)$ |
| Net cash from financing activities |  | $(2,784,852)$ |  | 1,809,768 |
| Net change in cash and cash equivalents |  | 926,938 |  | 5,627,977 |
| Cash and cash equivalents at beginning of year |  | 7,725,509 |  | 2,097,532 |
| Cash and cash equivalents at end of year | \$ | 8,652,447 | \$ | 7,725,509 |

See accompanying notes to consolidated financial statements.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations and Principles of Consolidation: The consolidated financial statements include the accounts of Home Loan Financial Corporation ("HLFN") and its wholly-owned subsidiaries, The Home Loan Savings Bank ("Bank"), a state chartered savings bank, and Home Loan Financial Services, Inc., an Ohio corporation providing insurance and investment services. HLFN also owns a $33 \%$ interest in Coshocton County Title Agency, LLC which is accounted for under the equity method of accounting. These entities are together referred to as the Corporation. Intercompany accounts and transactions have been eliminated in consolidation.

The Corporation provides financial services through its main and branch offices in Coshocton, Ohio and branch offices in West Lafayette and Mount Vernon, Ohio. The Corporation's primary deposit products are checking, savings and term certificate accounts, and its primary lending products are residential mortgage, nonresidential mortgage, commercial and consumer loans. Substantially all loans are secured by specific items of collateral including business assets, consumer assets and real estate. Commercial loans are expected to be repaid from cash flow from operations of businesses. Real estate loans are secured by both residential and commercial real estate. Substantially all revenues are derived from financial institution products and services where the branches are located and their contiguous areas. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the area. Other financial instruments which potentially represent concentrations of credit risk include deposit accounts in other financial institutions.

Subsequent Events: The Corporation has evaluated subsequent events for recognition and disclosure through September 2, 2011, which is the date the financial statements were available to be issued.

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. The allowance for loan losses and fair values of financial instruments are particularly subject to change.

Cash Flows: Cash and cash equivalents include cash and due from banks, overnight deposits and federal funds sold. Net cash flows are reported for customer loan and deposit transactions, and shortterm borrowings with original maturities of 90 days or less.

The Corporation paid interest of $\$ 2,317,000$ and $\$ 2,974,000$ and income taxes of $\$ 990,000$ and $\$ 695,000$ in 2011 and 2010. Noncash transfers from loans to other real estate loans totaled \$304,482 in 2011 and \$897,575 in 2010.

Interest-bearing Time Deposits in Other Financial Institutions: Interest-bearing time deposits in other financial institutions are carried at amortized cost.

Securities: Securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Securities are classified as available for sale when they might be sold before maturity. Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. If either of these criteria is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement; and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

Federal Home Loan Bank (FHLB) Stock: The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

Loans: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, plus net deferred loan costs less the allowance for loan losses.

Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method without anticipating prepayments. Interest income on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

All interest accrued but not received for loans placed on nonaccrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Allowance for Loan Losses: The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. The allowance consists of specific and general components.

The specific component relates to loans that are individually classified as impaired. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

A loan is impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans, for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties are considered troubled debt restructurings and classified as impaired. Commercial and commercial real estate loans are individually evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures. Troubled debt restructurings are measured at the present value of estimated future cash flows using the loan's effective rate at inception.

The general component of the allowance covers non-impaired loans and is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Corporation over the most recent five years. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations. The following portfolio segments have been identified.

Residential Real Estate Loans. Residential mortgage loans represent loans to consumers for the purchase, refinance or improvement of a residence. These loans include 1-4 family first and second mortgages, multi-family mortgages and home equity lines of credit. Real estate market values at the time of origination directly affect the amount of credit extended and, in the event of default, subsequent changes in these values may impact the severity of losses. Factors considered by management include unemployment levels and residential real estate values in the Corporation's market area.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Nonresidential Real Estate Loans. Nonresidential real estate loans are subject to underwriting standards and processes similar to commercial loans. These loans are viewed primarily as cash flow loans and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market such as geographic location and property types. Management specifically considers vacancy rates for office and industrial properties in its market area, as well as real estate values and, to a lesser extent, unemployment and energy prices.

Real Estate Construction and Land Loans. The Corporation originates loans for the construction of single-family residential real estate and commercial real estate. During the first six months of the loan, while the improvements are being constructed, the borrower is required to pay interest only. Single-family residential construction loans are structured as permanent loans with adjustable rates of interest and terms of up to 30 years. Interest rates on commercial real estate construction loans are generally tied to the Wall Street Journal prime rate. Construction loans have LTVs of up to $80 \%$, with the value of the land counting as part of the borrower's equity. Construction loans generally involve greater underwriting and default risks than do loans secured by mortgages on existing properties because construction loans are more difficult to evaluate and monitor. Loan funds are advanced upon the security of the project under construction, which is more difficult to value before the completion of construction because of the uncertainties inherent in estimating construction costs. In the event of a default on a construction loan occurs and foreclosure follows, the Corporation must take control of the project and attempt either to arrange for completion of construction or dispose of the unfinished project. The Corporation also originates loans secured by land, some of which is purchased for the construction of single-family houses. The Corporation's land loans are generally adjustable-rate loans for terms of up to 15 years and require an LTV of $75 \%$ or less.

Commercial Loans. Commercial credit is extended to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, or other projects. The majority of these borrowers are customers doing business within our geographic regions. These loans are generally underwritten individually and secured with the assets of the company and the personal guarantee of the business owners. Commercial business loans are made based primarily on the historical and projected cash flow of the borrower and the underlying collateral provided by the borrower. Management specifically considers unemployment, energy prices and, to a lesser extent, real estate values and vacancies in the Corporation's market area.

Consumer Loans. Consumer loans are primarily comprised of loans made directly to consumers. These loans are underwritten based on several factors including debt to income, type of collateral and loan to collateral value, credit history and relationship with the borrower. Unemployment rates and energy prices are specifically considered by management.

Foreclosed Assets: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less estimated selling costs when acquired, establishing a new cost basis. Any reduction to fair value from the carrying value of the related loan at the time the property is acquired is accounted for as a loan charge-off. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. After acquisition, if fair value declines, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Buildings and related components are depreciated using the straight-line method with useful lives ranging from 5 to 50 years. Furniture, fixtures and equipment are depreciated using the straight-line method with useful lives ranging from 3 to 10 years. These assets are reviewed for impairment when events indicate the carrying amount may not be recoverable. Maintenance and repairs are charged to expense as incurred.

Servicing Assets: When mortgage loans are sold, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Corporation later determines that all or portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income for servicing loans is based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income. Mortgage servicing rights at June 30,2011 and 2010 totaled $\$ 62,531$ and $\$ 35,435$. Loans serviced for others were $\$ 12,479,000$ and \$10,419,000 at June 30, 2011 and 2010.

Bank Owned Life Insurance: The Corporation has purchased life insurance policies on certain key executives. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

Income Taxes: Income tax expense is the total of current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between the carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Employee Stock Ownership Plan: All shares in the Employee Stock Ownership Plan ("ESOP") have been allocated to plan participants. Participants receive the shares allocated to them upon the end of their employment. When a participant's employment terminates, the participant may require stock to be repurchased by the Corporation unless the stock is traded on an established market. The fair value of allocated shares subject to a repurchase obligation totaled $\$ 3,191,748$ and $\$ 3,145,246$ at June 30, 2011 and 2010. No shares were allocated during the years ended June 30, 2011 and 2010. Total allocated shares at June 30, 2011 and 2010 were 227,982 and 220,719 respectively.

Stock Based Compensation: Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. A BlackScholes model is utilized to estimate the fair value of stock options, while the market price of the Corporation's common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period.

Loan Commitments and Related Financial Instruments: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Comprehensive Income: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale, which are also recognized as a separate component of equity, net of tax.

Earnings per Common Share: Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. ESOP shares are considered outstanding for this calculation unless unearned. Recognition and Retention Plan ("RRP") shares are considered outstanding as they become vested. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

Dividend Restriction: Banking regulations require maintaining certain capital levels and may limit the dividends paid by the Bank to HLFN or by HLFN to shareholders.

Fair Value of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 14. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

Reclassifications: Reclassifications of certain amounts in the 2011 consolidated financial statements have been made to conform to the 2010 presentation.

## NOTE 2 - SECURITIES

The amortized cost and fair value of available for sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows.

|  | Amortized Cost | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2011 |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ 4,494,415 | \$ | 15,265 | \$ |  |  | 4,509,680 |
| U.S. Treasury note | 499,191 |  | 1,494 |  |  |  | 500,685 |
| Obligations of state and political subdivisions | 4,930,531 |  | 136,071 |  | - |  | 5,066,602 |
|  | \$ 9,924,137 | \$ | 152,830 | \$ |  |  | 0,076,967 |
| June 30, 2010 |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  |  |
| U.S. Government agencies | \$ 4,003,909 | \$ | 16,639 | \$ | (288) | \$ | 4,020,260 |
| Obligations of state and political subdivisions | 5,021,435 |  | 253,949 |  | - |  | 5,275,384 |
|  | \$ 9,025,344 | \$ | 270,588 | \$ | (288) |  | 9,295,644 |

There were no sales of securities in 2011. For the year ending June 30, 2010, proceeds from sales of mortgage-backed securities available for sale were $\$ 4,595,934$ resulting in gross realized gains of $\$ 137,742$ and gross realized losses of $\$ 2,292$.

Contractual maturities of securities available for sale at year end 2011 were as follows. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized Cost |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 1,720,113 | \$ | 1,736,279 |
| Due after one year through five years |  | 8,204,024 |  | 8,340,688 |
|  |  | 9,924,137 |  | 10,076,967 |

At June 30, 2011 and 2010, securities with a carrying value of $\$ 5,062,756$ and $\$ 5,609,668$ were pledged to secure public funds.

## NOTE 2 - SECURITIES (Continued)

There were no securities with unrealized losses at June 30, 2011. Securities with unrealized losses at year end 2010 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position were as follows.

|  | Less than 12 Months |  | 12 Months or More |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value |  | realized Loss |
| 2010 |  |  |  |  |  |  |  |
| U.S. government agencies | 1,500,250 | \$ (288) | \$ | \$ | \$1,500, |  | \$ (288) |

Unrealized losses on securities have not been recognized into income because the issuers' securities are of high credit quality, management does not intend to sell and it is not more likely than not that management would be required to sell the securities prior to their anticipated recovery, and the decline in fair value is largely due to changes in market interest rates. The fair value is expected to recover as the securities approach their maturity dates.

## NOTE 3 - LOANS

Year-end loans were as follows.

| Residential real estate loans: $\quad \underline{2011}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| 1-4 family | \$ | 71,119,046 | \$ | 74,876,471 |
| Multi-family dwelling units |  | 2,375,576 |  | 757,067 |
| Home equity |  | 4,561,649 |  | 4,867,115 |
| Nonresidential real estate |  | 23,246,202 |  | 22,354,993 |
| Real estate construction and land |  | 2,715,591 |  | 4,834,841 |
| Commercial |  | 19,867,013 |  | 15,794,715 |
| Consumer loans |  | 9,474,330 |  | 10,944,898 |
| Total loans |  | 133,359,407 |  | 134,430,100 |
| Less: |  |  |  |  |
| Allowance for loan losses |  | (2,101,146) |  | $(1,674,165)$ |
| Net deferred loan costs |  | 14,863 |  | 35,706 |
|  | \$ | 131,273,124 |  | 132,791,641 |

Certain directors, executive officers and companies with which they are affiliated were loan customers of the Corporation. Balances totaled \$253,424 at June 30, 2011 and \$512,760 at June 30, 2010.

Activity in the allowance for loan losses was as follows.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 1,674,165 | \$ | 1,321,041 |
| Provision for losses |  | 650,000 |  | 1,075,000 |
| Loans charged-off |  | $(318,123)$ |  | $(855,440)$ |
| Recoveries of previous charge-offs |  | 95,104 |  | 133,564 |
| Ending balance | \$ | 2,101,146 | \$ | 1,674,165 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2011 and 2010


## NOTE 3 - LOANS (Continued)

Impaired loans were as follows.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Period-end impaired loans with no allocated allowance for loan losses allocated | \$ | 2,452,866 |  | 2,772,394 |
| Period-end impaired loans with allowance for loan losses allocated |  | 89,323 |  | 90,315 |
| Total |  | 2,542,189 |  | 2,862,709 |
| Amount of the allowance for loan loss allocated | \$ | 43,978 | \$ | 44,411 |

Impaired loans at June 30, 2011 and 2010 include $\$ 908,823$ and $\$ 505,851$ of loans to customers whose loan terms have been modified in troubled debt restructurings.

|  | $\underline{2011}$ | $\underline{2010}$ |
| :--- | ---: | ---: | ---: |
| Average of impaired loans during the year | $\$ 2,644,128$ | $\$ 1,707,497$ |
| Interest income recognized during the year | 68,943 | 62,561 |
| Cash-basis interest income recognized | 64,131 | 62,561 |

The following table presents loans individually evaluated for impairment by class of loans as of June 30, 2011:

|  | Unpaid <br> Principal <br> Balance |  | Recorded Investment |  | Allowance for Loan Losses Allocated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: Residential real estate loans: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 1-4 family | \$ | 934,411 | \$ | 939,056 | \$ |  |
| Multi-family dwelling units |  |  |  |  |  |  |
| Home equity |  |  |  |  |  |  |
| Nonresidential real estate |  | 1,074,761 |  | 1,074,882 |  |  |
| Real estate construction and land |  | 438,419 |  | 438,928 |  |  |
| Commercial |  |  |  |  |  |  |
| Consumer loans |  |  |  |  |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Residential real estate loans: |  |  |  |  |  |  |
| 1-4 family |  |  |  |  |  |  |
| Multi-family dwelling units |  |  |  |  |  |  |
| Home equity |  |  |  |  |  |  |
| Nonresidential real estate |  |  |  |  |  |  |
| Real estate construction and land |  |  |  | - |  |  |
| Commercial |  | 88,925 |  | 89,323 |  | 43,978 |
| Consumer loans |  |  |  | - |  |  |
| Total | \$ | 2,536,516 |  | 2,542,189 |  | 43,978 |

## NOTE 3 - LOANS (Continued)

Nonperforming loans were as follows.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans past due over 90 days still on accrual | \$ | 286,992 | \$ | 927,061 |
| Loans on nonaccrual |  | 2,031,079 |  | 2,380,600 |

Nonperforming loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

The following table presents the recorded investment in nonaccrual and loans past due over 90 days still on accrual by class of loans as of June 30, 2011:
$\left.\begin{array}{lrrrr} & \begin{array}{c}\text { Loans Past Due } \\ \text { Over 90 Days } \\ \text { Still }\end{array} \\ \text { Accruing }\end{array}\right]$

## NOTE 3 - LOANS (Continued)

The following table presents the aging of the recorded investment in past due loans as of June 30, 2011 by class of loans:

|  |  | $\begin{gathered} 30-59 \\ \text { Days } \\ \text { Past Due } \\ \hline \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days } \\ \text { Past Due } \\ \hline \end{gathered}$ |  | Greater than 90 Days Past Due |  | Total Past Due |  | Loans Not Past Due |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 family | \$ | 1,200,885 | \$ | 441,983 | \$ | 612,983 | \$ | 2,255,851 | \$ | 69,099,525 | \$ | 71,335,376 |
| Multi- family dwelling units |  | - |  | - |  | - |  | - |  | 2,386,085 |  | 2,386,085 |
| Home equity |  | - |  | 75,173 |  | - |  | 75,173 |  | 4,511,514 |  | 4,586,687 |
| Nonresidential real estate |  | 567,346 |  | - |  | 676,677 |  | 1,244,023 |  | 22,210,609 |  | 23,454,632 |
| Real estate construction and land |  | 76,849 |  | 5,100 |  | 412,553 |  | 494,502 |  | 2,232,191 |  | 2,726,693 |
| Commercial |  | 477,140 |  | 651,891 |  | - |  | 1,129,031 |  | 18,817,683 |  | 19,946,714 |
| Consumer loans |  | 38,575 |  | 22,215 |  | - |  | 60,790 |  | 9,521,198 |  | 9,581,988 |
| Total | \$ | 2,360,795 | \$ | 1,196,362 | \$ | 1,702,213 | \$ | 5,259,370 | \$ | 128,778,805 | \$ | 134,038,175 |

## Troubled Debt Restructurings:

The Corporation has allocated $\$ 43,978$ and $\$ 44,411$ of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of June 30, 2011 and 2010. The Corporation has not committed to lend any additional amounts as of June 30, 2011 and 2010 to customers with outstanding loans that are classified as troubled debt restructurings.

## Credit Quality Indicators:

The Corporation categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Corporation analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than $\$ 250,000$ and non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on an annual basis. The Corporation uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

## NOTE 3 - LOANS (Continued)

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than $\$ 250,000$ or are included in groups of homogeneous loans. As of June 30, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

|  | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Not Rated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential real estate loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 family | \$ | 4,506,947 | \$ | 1,677,489 | \$ | 3,683,591 | \$ |  | \$ | 61,487,349 | \$ | 71,355,376 |
| Multi-family dwelling units |  | 2,276,883 |  |  |  |  |  |  |  | 109,202 |  | 2,386,085 |
| Home equity |  |  |  |  |  | 75,173 |  |  |  | 4,511,514 |  | 4,586,687 |
| Nonresidential real estate |  | 15,251,090 |  | 566,130 |  | 3,865,591 |  |  |  | 3,771,821 |  | 23,454,632 |
| Real estate construction and land |  | 201,856 |  | - |  | 437,909 |  |  |  | 2,086,928 |  | 2,726,693 |
| Commercial |  | 16,201,927 |  | 1,753,345 |  | 524,850 |  |  |  | 1,466,592 |  | 19,946,714 |
| Consumer loans |  |  |  | - |  | 9,619 |  |  |  | 9,572,369 |  | 9,581,988 |
| Total | \$ | 38,438,703 | \$ | 3,996,964 | \$ | 8,596,733 | \$ |  | \$ | 83,005,775 | \$ | 134,038,175 |

The Corporation considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, the Corporation also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans based on payment activity as of June 30, 2011.

|  | Consumer Loans |  | Residential Real Estate |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1-4 family |  | Multi-Family |  | Home Equity |  |
| Nonperforming Performing | \$ | $\begin{array}{r} 6,549 \\ 9,575,439 \\ \hline \end{array}$ | \$ | $\begin{array}{r} 511,981 \\ 70,843,395 \\ \hline \end{array}$ | \$ | $2,386,085$ | \$ | 4,586,687 |
| Total | \$ | 9,581,988 | \$ | 71,355,376 | \$ | 2,386,085 | \$ | 4,586,687 |

## NOTE 4 - ACCRUED INTEREST RECEIVABLE

Year-end accrued interest receivable was as follows.

|  |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Loans | \$ | 663,905 | \$ | 773,703 |
| Securities |  | 67,894 |  | 74,105 |
|  | \$ | 731,799 | \$ | 847,808 |

## NOTE 5 - PREMISES AND EQUIPMENT

Year-end premises and equipment were as follows.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 856,489 | \$ | 856,489 |
| Buildings and improvements |  | 2,981,240 |  | 2,856,805 |
| Furniture and equipment |  | 2,000,640 |  | 1,823,809 |
| Total cost |  | 5,838,369 |  | 5,537,103 |
| Accumulated depreciation |  | (2,661,345) |  | $(2,523,386)$ |
|  | \$ | 3,177,024 | \$ | 3,013,717 |

## NOTE 6 - DEPOSITS

Year-end deposits consisted of the following.

|  | $\underline{2011}$ |  |  | $\underline{2010}$ |
| :--- | ---: | :--- | :--- | :--- |
| Noninterest-bearing demand deposits | $\$$ | $7,891,477$ | $\$$ | $6,270,730$ |
| NOW and money market accounts |  | $18,631,869$ |  | $14,856,831$ |
| Savins accounts | $35,201,490$ |  | $27,980,617$ |  |
| Certificates of deposit | $67,800,341$ |  | $77,525,063$ |  |
|  |  |  |  |  |
|  |  | $129,525,177$ |  | $126,633,241$ |

The aggregate amounts of certificates of deposit with balances of $\$ 100,000$ or more at June 30, 2011 and 2010 were $\$ 24,673,474$ and $\$ 28,667,000$, respectively. At June 30,2011 and 2010, the Corporation had $\$ 4,490,393$ and $\$ 5,011,487$ in Certificate of Deposit Account Registry Service program reciprocal deposits.

At June 30, 2011, the scheduled maturities of certificates of deposit were as follows.

| Year ending June 30, | 2012 | \$ | 39,686,772 |
| :---: | :---: | :---: | :---: |
|  | 2013 |  | 16,030,178 |
|  | 2014 |  | 4,873,062 |
|  | 2015 |  | 2,070,581 |
|  | 2016 |  | 5,092,129 |
|  | Thereafter |  | 47,619 |
|  |  |  | 67,800,341 |

## NOTE 7 - FHLB ADVANCES AND OTHER BORROWINGS

At June 30, 2011, the Bank had a cash management line of credit enabling it to borrow up to $\$ 20.0$ million from the Federal Home Loan Bank of Cincinnati ("FHLB"). The line of credit must be renewed on an annual basis. Outstanding borrowings were $\$ 0$ at June 30, 2011 and $\$ 2,000,000$ at June 30, 2010. As a member of the FHLB system and based upon the Bank's current FHLB stock ownership, the Bank has the ability to obtain borrowings up to a total of $\$ 39,889,000$ including the line of credit. Advances can be obtained up to the lower of $50 \%$ of the Bank's total assets or $74 \%$ of the Bank's pledgeable residential mortgage loan portfolio.

Advances under the borrowing agreements are collateralized by the Bank's FHLB stock and \$54,520,000 of qualifying mortgage loans and $\$ 13,395,000$ of qualifying commercial real estate loans. Fixed rate advances are payable at maturity and are subject to prepayment penalties if paid off prior to maturity. The interest rates on the convertible fixed-rate advances are fixed for a specified number of years, then convertible at the option of the FHLB. If the convertible option is exercised, the advance may be prepaid without penalty. Putable advances are callable at the option of the FHLB on a quarterly basis. Select pay mortgage-matched advances require monthly principal and interest payments and annual additional principal payments.

The Corporation also has available to it a $\$ 2.0$ million revolving line of credit with First Federal Community Bank. The one year revolving line matures February 25,2013 and is secured by shares of the Bank's stock.

At year-end 2011 and 2010, advances from the FHLB were as follows.


At year-end 2011, the scheduled maturities of advances from the FHLB were as follows.


## NOTE 8 - INCOME TAXES

Income tax expense was as follows.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current tax expense | \$ | 894,368 | \$ | 697,834 |
| Tax effect of stock based compensation plans |  | - |  | 604 |
| Deferred tax expense |  | $(141,080)$ |  | $(102,073)$ |
|  | \$ | 753,288 | \$ | 596,365 |

Year-end sources of gross deferred tax assets and gross deferred tax liabilities were as follows.

|  |  | 011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |  |
| Allowance for loan losses | \$ | 714,390 | \$ | 569,216 |
| Deferred loan fees |  | 15,952 |  | 19,487 |
| Accrued benefits |  | 58,600 |  | 33,100 |
| Reserve for delinquent interest |  |  |  | 2,677 |
| Reserve for overdraft program losses |  | 1,599 |  | 2,007 |
| Total deferred tax assets |  | 790,541 |  | 626,487 |
| Deferred tax liabilities: |  |  |  |  |
| Depreciation |  | $(72,574)$ |  | $(56,520)$ |
| Unrealized gain on securities available for sale |  | $(51,962)$ |  | $(91,902)$ |
| FHLB stock |  | $(404,375)$ |  | $(404,375)$ |
| Security discount accretion |  | $(2,443)$ |  | $(2,238)$ |
| Mortgage servicing rights |  | $(21,261)$ |  | $(12,048)$ |
| Prepaid expenses |  | $(32,036)$ |  | $(31,949)$ |
| Earnings from Coshocton County Title Agency |  | $(3,412)$ |  | $(5,997)$ |
| Total deferred tax liabilities |  | $(588,063)$ |  | $(605,029)$ |
| Net deferred tax (liability) asset | \$ | 202,478 | \$ | 21,458 |

Effective tax rates differ from the federal statutory rate of $34 \%$ applied to financial statement income before income taxes due to the following.

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Income taxes computed at the statutory tax rate on pretax income | \$ | 887,142 | \$ | 727,170 |
| Tax effect of: |  |  |  |  |
| Tax exempt interest |  | $(86,736)$ |  | $(84,933)$ |
| Bank owned life insurance |  | $(48,586)$ |  | $(47,469)$ |
| Nondeductible expenses and other |  | 1,468 |  | 1,597 |
|  | \$ | 753,288 | \$ | 596,365 |
| Effective tax rate |  | 28.9\% |  | 27.9\% |

## NOTE 8 - INCOME TAXES (Continued)

The Corporation has not recorded a deferred tax liability of approximately $\$ 526,000$ related to approximately $\$ 1,548,000$ of cumulative special bad debt deductions included in retained earnings and arising prior to June 30, 1988, the end of the Bank's base year for purposes of calculating bad debt deductions for tax purposes. If this portion of retained earnings is used in the future for any purpose other than to absorb bad debts, it will be added to future taxable income.

The Corporation and its subsidiary are subject to U.S. federal income tax. There were no penalties or interest recorded in the income statement for the years ended June 30, 2011 and 2010 and no amounts accrued for penalties and interest as of June 30, 2011 and 2010. There are no unrecognized tax benefits as of June 30, 2011 and 2010. The Corporation is no longer subject to examination by taxing authorities for years before 2007.

## NOTE 9 - BENEFIT PLANS

The Corporation has a profit-sharing plan covering officers of the Corporation. Annual awards are based upon pre-established performance criteria of the Corporation and the individual officers. Awards are discretionary. The plan's expense amounted to $\$ 255,947$ and $\$ 148,886$ for the years ended June 30, 2011 and 2010.

The Corporation also sponsors a 401(k) benefit plan covering its eligible employees. The Corporation makes matching contributions equal to $100 \%$ of participant's contributions up to $3 \%$ of compensation and $50 \%$ of participant's contributions up to the next $2 \%$ of compensation. Additional employer nonmatching contributions may be made at the discretion of the Board of Directors and are allocated based on compensation. Employee 401 (k) contributions are vested at all times. Employer matching contributions are vested after three years of service. The 2011 and 2010 expense related to this plan was $\$ 60,846$ and \$54,707.

## NOTE 10 - STOCK OPTION AND INCENTIVE PLAN

The Home Loan Financial Corporation 1998 Stock Option and Incentive Plan ("Plan") was approved by the shareholders of the Corporation on October 13, 1998. A total of 224,825 common shares were available for granting stock options pursuant to the Plan. The Plan expired in 2008 and no further grants can be made. One-fifth of the options awarded become exercisable on each of the first five anniversaries of the date of grant. However, upon the death or disability of a participant, the participant's shares will be deemed vested and nonforfeitable upon such date. The option period expires 10 years from the date of grant.

## NOTE 10 - STOCK OPTION AND INCENTIVE PLAN (Continued)

The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model that uses assumptions for risk-free interest rate, expected term of the option, expected stock volatility and dividend yield. Expected volatilities are based on historical volatilities of the Corporation's common stock. The Corporation uses historical data to estimate option exercise and postvesting termination behavior. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant. No options were granted or exercised during 2011 or 2010.

A summary of the activity in the Plan for 2011 follows.

|  | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at beginning of year | 23,000 | \$ 20.34 | 3.88 yrs | \$ |
| Granted |  |  |  |  |
| Exercised |  |  |  |  |
| Forfeited or expired | - |  |  |  |
| Outstanding at end of year | 23,000 | \$ 20.34 | 2.88 yrs | \$ - |
| Exercisable at end of year | 23,000 | \$ 20.34 | 2.88 yrs | \$ |

As of June 30, 2011, there was no unrecognized compensation cost related to nonvested stock options granted under the RRP.

## NOTE 11 - RECOGNITION AND RETENTION PLAN

The RRP was adopted by the Board of Directors and approved by the shareholders of the Corporation on October 13, 1998 to purchase 89,930 common shares, which is equal to $4 \%$ of the common shares sold in connection with the mutual-to-stock conversion. The RRP provides directors and certain key employees with an ownership interest in the Corporation by compensating such individuals for services to the Corporation. One-fifth of shares awarded will be earned and non-forfeitable on each of the first five anniversaries of the date of the award. In the event of the death or disability of a participant, however, the participant's shares will be deemed earned and nonforfeitable upon such date. Compensation expense related to RRP shares is based on the fair value of the shares at the date of grant over the vesting period. All awarded shares fully vested prior to June 30, 2010. As such, no compensation expense was recognized in 2011. For the year ended June 30, 2010, compensation expense totaled $\$ 4,563$. At June 30, 2011 and 2010, there was no unrecognized compensation cost related to nonvested shares granted under the Plan. The total fair value of vested shares at the vesting date during the year ended June 30, 2010 was $\$ 5,260$.

## NOTE 12 - LOAN COMMITMENTS AND OTHER RELATED ACTIVITIES

Some financial instruments, such as loan commitments, credit lines, letters of credit and overdraft protection, are issued to meet customer financing needs. These are agreements to provide credit or to support the credit of others, as long as conditions established in the contract are met, and usually have expiration dates. Commitments may expire without being used. Off-balance sheet risk to credit loss exists up to the face amount of these instruments, although material losses are not anticipated. The same credit policies are used to make such commitments as are used for loans, including obtaining collateral at exercise of the commitment.

The contractual amount of financial instruments with off-balance sheet risk at year-end follows.

|  | $\underline{2011}$ | $\underline{\underline{2010}}$ |  |
| :--- | ---: | :--- | ---: |
| Home equity lines of credit - variable rate | $\$ 4,938,000$ | $\$$ | $4,786,000$ |
| 1-4 family residential real estate - variable rate | 331,000 | 572,000 |  |
| 1-4 family residential real estate - fixed rate |  | - | 240,000 |
| Commercial lines of credit - variable rate | $6,549,000$ | $6,783,000$ |  |
| Overdrat protection | $1,820,000$ | $1,796,000$ |  |
| Standby letters of credit | 766,000 | 367,000 |  |

The interest rates on fixed-rate commitments ranged from $4.75 \%$ to $7.25 \%$ at June 30, 2010. There were no fixed rate loan commitments at June 30, 2011.

## NOTE 12 - LOAN COMMITMENTS AND OTHER RELATED ACTIVITIES (Continued)

The Bank has entered into employment agreements with two officers of HLFN and the Bank. Both agreements provide for a term of three years. Both agreements provide for salary and performance reviews by the Board of Directors not less often than annually, as well as inclusion of the employee in any formally established employee benefit, bonus, pension and profit-sharing plans for which senior management personnel are eligible. The agreements provide for extensions for a period of one year on each anniversary date, subject to review and approval of the extension by disinterested members of the Board of Directors of the Bank. The employment agreements provide for vacation and sick leave in accordance with the Bank's prevailing policies and include change of control provisions.

## NOTE 13 - REGULATORY MATTERS

The Bank is subject to various regulatory capital requirements administered by the federal regulatory agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by the regulators. Failure to meet capital requirements can initiate regulatory action.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required.

At June 30, 2011 and 2010, management believes the Bank complied with all regulatory capital requirements. Based on the computed regulatory capital ratios, the Bank was considered well capitalized under the Federal Deposit Insurance Act at June 30, 2011 and 2010. Management believes no conditions or events have occurred subsequent to last notification by regulators that would cause the Bank's capital category to change.

## NOTE 13 - REGULATORY MATTERS (Continued)

At year-end 2011 and 2010, the Bank's actual capital levels and minimum required levels were as follows.
$\left.\begin{array}{lccccccc} & & \begin{array}{c}\text { To Be } \\ \text { Well Capitalized }\end{array} \\ \text { Under Prompt } \\ \text { Corrective }\end{array}\right\}$

When the Bank converted from a mutual to a stock institution, a "liquidation account" was established at $\$ 10,579,000$, which was net worth reported in the conversion prospectus. Eligible depositors who have maintained their accounts, less annual reductions to the extent they have reduced their deposits, would receive a distribution from this account if the Bank were liquidated. Dividends may not reduce shareholders' equity below the required liquidation account balance.

Banking regulations limit capital distributions by financial institutions. Generally, capital distributions are limited to the current year to date undistributed net income and prior two years' undistributed net income, as long as the institution remains well capitalized after the proposed distribution. During fiscal 2011, the Bank could without prior approval, declare dividends of $\$ 425,000$ plus any retained net profits for the 2012 fiscal year-end to the date of the dividend declaration.

## NOTE 14 - FAIR VALUE

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Corporation used the following methods and significant assumptions to measure fair values.
Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

Other Real Estate Owned: Nonrecurring adjustments to certain nonresidential and residential real estate properties classified as other real estate owned (OREO) are measured at fair value, less costs to sell. Fair values are based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

## NOTE 14 - FAIR VALUE (Continued)

Assets measured at fair value on a recurring basis are summarized below:


|  | Carrying Value |  | Fair Value Measurements at June 30, 2010 Using: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |
| Investment securities available for sale |  |  |  |  |  |  |
| U.S. Government agencies | \$ | 4,020,260 | \$ | \$ 4,020,260 | \$ |  |
| Obligations of state and political subdivisions |  | 5,275,384 |  | 5,275,384 |  |  |
| Total investment |  |  |  |  |  |  |
| securities available for sale |  | 9,295,644 | \$ - | \$ 9,295,644 | \$ |  |

Assets measured at fair value on a non-recurring basis are summarized below:
Fair Value Measurements at June 30, 2011 Using:

|  | Significant |  |  |
| :---: | :---: | :---: | :---: |
|  | Quoted Prices in | Other | Significant |
|  | Active Markets for | Observable | Unobservable |
| Carrying | Identical Assets | Inputs | Inputs |
| Value | (Level 1) | (Level 2) | (Level 3) |

Impaired loans:
$\begin{array}{llllllll}\text { Commercial } & \$ & 44,947 & \$ & - & \$ & - & 44,947\end{array}$
Other real estate owned:
Real estate construction and land
\$ 321,200 \$ $\quad$ - \$

## NOTE 14 - FAIR VALUE (Continued)

|  |  |  | Fair Value Measurements at June 30, 2010 Using: |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |  | Significant nobservable Inputs (Level 3) |
| Impaired loans |  | 45,904 | \$ | \$ | \$ | 45,904 |

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a principal balance of $\$ 88,925$, with a valuation allowance of $\$ 43,978$ at June 30 , 2011. At June 30, 2010, impaired loans had a principal balance of $\$ 90,315$ with a valuation allowance of $\$ 44,411$. Provision for loan losses for the years ending June 30, 2011 and 2010 related to impaired loans was not material.

Other real estate owned measured at fair value less costs to sell, had a net carrying amount of $\$ 321,200$, which is made up of the outstanding balance of $\$ 365,000$, net of a valuation allowance of $\$ 43,800$ at June 30, 2011, resulting in a write-down of $\$ 43,800$ for the year ended June 30, 2011.

Carrying amounts and estimated fair values of financial instruments at year-end were as follows.

|  |  | $\underline{2011}$ |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Estimated Fair Value |  | Carrying Amount |  | Estimated <br> Fair Value |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 8,652,447 | \$ | 8,652,447 | \$ | 7,725,509 | \$ | 7,725,509 |
| Interest bearing time deposits |  | 588,533 |  | 588,533 |  | 1,959,754 |  | 1,991,496 |
| Securities available for sale |  | 10,076,967 |  | 10,076,967 |  | 9,295,644 |  | 9,295,644 |
| Loans, net of allowance for loan losses |  | 131,273,124 |  | 131,891,188 |  | 132,791,641 |  | 132,536,546 |
| FHLB stock |  | 2,663,300 |  | N/A |  | 2,663,300 |  | N/A |
| Accrued interest receivable |  | 731,799 |  | 731,799 |  | 847,808 |  | 847,808 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Demand, savings and money market deposit accounts | \$ | $(61,724,836)$ |  | (61,724,836) |  | $(49,108,178)$ | \$ | \$ (49,108,178) |
| Certificates of deposit |  | $(67,800,341)$ |  | $(68,767,019)$ |  | $(77,525,063)$ |  | $(78,130,240)$ |
| FHLB advances |  | $(12,390,714)$ |  | $(13,301,924)$ |  | $(16,860,430)$ |  | $(17,955,951)$ |
| Accrued interest payable |  | $(350,394)$ |  | $(350,394)$ |  | $(574,504)$ |  | $(574,504)$ |

The estimated fair value approximates carrying amounts for all items except those described below. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. Fair value of borrowings is based on current rates for similar financing. The fair value of off-balance-sheet items is based on the current fees or cost that would be charged to enter into or terminate such arrangements, which are not material.

## NOTE 15 - EARNINGS PER SHARE

The factors used in the earnings per share computation were as follows.


23,600 stock options were not considered in computing diluted earnings per share for the years ended June 30, 2011 and June 30, 2010 because they were antidilutive.

## NOTE 16 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION

Condensed financial information of HLFN as of June 30, 2011 and 2010, and for the years ended June 30,2011 and 2010 was as follows.

CONDENSED BALANCE SHEETS
June 30, 2011 and 2010

|  |  | 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 1,209,270 | \$ | 965,902 |
| Investment in banking subsidiary |  | 17,684,275 |  | 17,343,564 |
| Investment in non-banking subsidiary |  | 24,047 |  | 69,654 |
| Other assets |  | 408,868 |  | 431,098 |
| Total assets |  | 19,326,460 | \$ | 18,810,218 |
| Liabilities |  |  |  |  |
| Other liabilities | \$ | 60,507 | \$ | 83,030 |
| Deferred federal income tax |  | 3,412 |  | 5,997 |
| Total liabilities |  | 63,919 |  | 89,027 |
| Shareholders' equity |  | 19,262,541 |  | 18,721,191 |
| Total liabilities and shareholders' equity |  | 19,326,460 | \$ | 18,810,218 |

CONDENSED STATEMENTS OF INCOME
Years ended June 30, 2011 and 2010

|  | $\underline{2011}$ |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Dividends from subsidiaries | \$ | 1,550,000 | \$ | 1,500,000 |
| Other income |  | 78,051 |  | 73,114 |
| Total interest income |  | 1,628,051 |  | 1,573,114 |
| Operating expenses |  | 179,085 |  | 103,110 |
| Income before income taxes and equity in undistributed earnings of subsidiary |  | 1,448,966 |  | 1,470,004 |
| Income tax expense (benefit) |  | $(34,351)$ |  | $(10,199)$ |
| Income before equity in undistributed earnings of subsidiaries |  | 1,483,317 |  | 1,480,203 |
| Equity in undistributed earnings (distributions in excess of earnings) of banking subsidiary |  | 418,242 |  | 56,349 |
| Equity in undistributed earnings (distributions in excess of earnings) of non-banking subsidiary |  | $(45,607)$ |  | 5,818 |
| Net income | \$ | 1,855,952 | \$ | 1,542,370 |

## NOTE 16 - PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION (Continued)

## CONDENSED STATEMENTS OF CASH FLOWS

Years ended June 30, 2011 and 2010

|  | 2011 |  | $\underline{2010}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 1,855,952 | \$ | 1,542,370 |
| Adjustments to reconcile net income |  |  |  |  |
| (Equity in undistributed income) distributions |  |  |  |  |
| in excess of earnings of subsidiaries |  | $(372,635)$ |  | $(62,167)$ |
| Loss on disposition or writedown of other real |  |  |  |  |
| Net change in other assets |  | $(81,569)$ |  | $(427,998)$ |
| Net change in other liabilities |  | $(22,523)$ |  | 12,345 |
| Deferred taxes |  | $(2,585)$ |  | $(4,523)$ |
| Net cash from operating activities |  | 1,427,212 |  | 1,060,027 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of other real estate owned |  | 53,228 |  | - |
| Net cash from investing activities |  | 53,228 |  | - |
| Cash flows from financing activities |  |  |  |  |
| Cash dividends paid |  | $(1,237,072)$ |  | $(1,211,202)$ |
| Purchase of treasury shares |  | - |  | $(410,767)$ |
| Net cash from financing activities |  | $(1,237,072)$ |  | $(1,621,969)$ |
| Net change in cash and cash equivalents |  | 243,368 |  | $(561,942)$ |
| Cash and cash equivalents at beginning of period |  | 965,902 |  | 1,527,844 |
| Cash and cash equivalents at end of year | \$ | 1,209,270 | \$ | 965,902 |

## HOME LOAN FINANCIAL CORPORATION

SHAREHOLDER INFORMATION

## ANNUAL MEETING

The Annual Meeting of Shareholders will be held at 2 p.m. local time, on October 11, 2011 at the main office of the Bank at 413 Main Street, Coshocton, Ohio.

## STOCK INFORMATION

Home Loan Financial Corporation common stock is quoted on the Over the Counter Bulletin Board under the symbol "HLFN."

## SHAREHOLDER AND GENERAL INQUIRIES

Preston W. Bair, Chief Financial Officer
Home Loan Financial Corporation 413 Main Street
Coshocton, OH 43812
(740) 622-0444

TRANSFER AGENT
Registrar and Transfer Co.
10 Commerce Drive
Cranford, NJ 07016

## HOME LOAN FINANCIAL CORPORATION CORPORATE INFORMATION

## CORPORATION AND BANK LOCATIONS

Corporate and Main Office
413 Main Street

| Telephone: | $(740) 622-0444$ |
| :--- | :--- |
| Fax: | $(740) 622-5389$ |

Branch Offices
590 Walnut Street
Coshocton, OH 43812
503 West Main Street Telephone: (740) 545-0227
West Lafayette, OH 43845
1387 Coshocton Avenue
Telephone: (740) 393-0058
Mount Vernon, OH 43050

## DIRECTORS OF THE CORPORATION AND THE BANK

Robert C. Hamilton (Chairman of the Board)
Chief Executive Officer of The Home Loan
Savings Bank and President of Home
Loan Financial Corporation
Kyle R. Hamilton
President of The Home Loan Savings
Bank and Vice President of Home Loan
Financial Corporation
Douglas L. Randles
President of L.W. Randles Cheese, Inc.

Neal J. Caldwell
Owner and Operator of a Veterinary Consulting Practice

Marion M. Sutton
Chairperson of the Jones Metal Products
Company

Richard R. Berg
Retired

## Officers of the Corporation and the Bank

Robert C. Hamilton, President of the Corporation and Chief Executive Officer of the Bank
Kyle R. Hamilton, Vice President of the Corporation and President of the Bank
Preston W. Bair, Secretary, Treasurer and Chief Financial Officer of the Corporation and the Bank and Vice President of the Bank
Thomas R. Conidi, Vice President of the Corporation and Executive Vice President of the Bank
Laura L. Miller, Vice President of the Bank
Patricia A. Paul, Vice President of the Bank
Paula K. Carpenter, Assistant Vice President of the Bank
Gordon E. Spillman, Assistant Vice President of the Bank
D. Sharlynn Smith, Loan Officer of the Bank

Carrie A. Mosholder, Loan Officer of the Bank

## Special Counsel

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Independent Auditors
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Cleveland, OH 44114

## Home Loan

Financial Corporation
Home

